

# THE DATALOGIC GROUP ANNOUNCES ITS PRELIMINARY SALES REVENUES FOR THE FIRST QUARTER OF 2017

- Preliminary sales revenues for the first quarter of 2017 reach 141.5 million (135.4 million in the same period of 2016)
- Datalogic Division revenues: +6.4% YoY
- Revenues at Group level: +4.6% YoY
- Bookings stand at 161 million: +14.8% YoY

Bologna, 26th April 2017 - Datalogic S.p.A. (Borsa Italiana S.p.A: DAL), a company listed in the STAR Segment of the Italian Stock Exchange managed by Borsa Italiana S.p.A. ("Datalogic") and global leader in the automatic data capture and process automation markets, announces its preliminary sales revenues for the first quarter of 2017.

The Chief Executive Officer of the Datalogic Group, Valentina Volta, commented: "I believe the growth recorded by the Group in this first quarter to be extraordinary, given the start-up of the new organisation. Bookings showed a double-figure increase and the positive feedback from our customers confirms the validity of our strategy, the effectiveness of the new customer-led business model and the new organisation. I am particularly proud of the capacity of the company and its people for having handled such a major reorganisation without any repercussions on results.

This result was no mean feat - especially the sustained growth in Datalogic business, up 6.4% on the same period last year due to the positive performance of all the main geographic areas, particularly China where the growth was over 30% - because it was achieved in the first and therefore more delicate period, with the Group operating under the new organisational structure, and despite the planned halt of shipments in the first two weeks of the year to allow the go-live."

Preliminary sales revenues in the first quarter of 2017 came in at 141.5 million, up 4.6% on the first quarter of 2016 (+3.1% at constant EUR/USD exchange rates).

Bookings during the quarter amounted to 161 million, up 14.8% on the first quarter of 2016 and confirming the growth forecasts even for the coming months.

The Datalogic Division, which represents the Group's core business and includes revenues of the four reference segments (Retail, Transportation & Logistics, Manufacturing and Healthcare), registered revenues of 131.6 million, up 6.4% (+5.0% at constant EUR/USD exchange rates) compared to the first quarter of 2016, with positive performances in Europe, North America and - especially - in China.

The Solution Net Systems Division, specialising in supplying Datalogic Group customers with integrated automated distribution solutions for the postal and retail sectors, reported revenues of 5 million, an increase of 5.4% compared to the first quarter of 2016 (+2.7% at constant EUR/USD exchange rates), continuing to benefit from the order received from Royal Mail.

The Informatics Division, which markets and distributes products and solutions for inventory and

moveable assets management dedicated to SMEs, reported revenues of 6 million, a decrease of 19.1% (-21.8% at constant EUR/USD exchange rates) compared to the first quarter of 2016, most of which due to seasonal effects and to the new business model adopted in 2016, which led to a transition from product sales to licence sales.

The results for the first quarter of 2017 will be approved by the next Board of Directors' Meeting, which will be held on 15th May 2017.