

# DATALOGIC: RESULTS FOR THE FIRST QUARTER OF 2005

EBT of 4.7 million for the first three months, an increase of 32.2% on the 1Q04 profit of 3.5 million.

Profitability on the rise: EBITDA 6.1 million (4.8 million at 31 March 2004; +28.1%), EBIT 4.3 million (+27.7% vs 3.4 million in the 1Q04).

Sales of 36.6 million for the first three months of 2005 (+13% on 1Q04 revenues of 32.4 million).

Bologna, 12<sup>th</sup> May 2005 - These are the first-quarter results approved today by the Board of Directors of Datalogic S.p.A., a TechStar-listed company that designs, manufactures and distributes bar code readers, RFID (radio frequency identification) systems and laser marking systems.

The quarterly report for the Datalogic Group at 31 March 2005 was prepared according to international accounting standards (IAS/IFRS), introduced by EU Regulation 1725/2003.

A breakdown of business by regions shows especially good performance in North America (+23%), Italy (+43%) and the "Rest of the World" (+63%). Sales suffered a downturn in the remaining countries of Europe.

The net cash position at 31 March 2005, 24.9 million, was lower than the balance of 35.9 at 31 December 2004 and 41.5 million for the first quarter of 2004, due mainly to the acquisition of Laservall (Italian company leader in the sector of industrial laser marking) and Informatics (US company leader in barcode and RFID solutions to small-medium companies).

"We are thrilled with results for the first three months of the year," comments Roberto Tuniola, Datalogic's vice president and CEO. "We are also enthusiastic about the chance to accelerate growth in North America, through the acquisition of Informatics, and in Asia through the recent opening of our Hong Kong branch."